



'THE SHARMA GROUP'

HOME BUYER CHECKLISTS:

Whether your dream home is new construction or an existing home, you will want to know what to look for as you begin your home search. You will need a checklist for buying a home to serve as your roadmap with criteria for buying a home.

Check out the list below for how our exclusive buyers agent will help you conduct a home search, negotiate, and close on a next home. Our exclusive buyer agent can help you with the process of buying a home while representing your best interests throughout the purchase process.

USE THE HOME BUYER CHECKLIST BELOW TO PREVENT ERRORS AND TO STAY ON TRACK:

Step 1.

GET PRE-APPROVED FOR A MORTGAGE•

Determine type of mortgage needed, shop for best rates and programs.

Step 2.

DETERMINE YOUR WANTS AND NEEDS

Style of home, size, price, location.

Step 3.

CONTACT "THE SHARMA GROUP" TO BE SET UP WITH YOUR EXCLUSIVE BUYER AGENT

Looking for good service and good personal chemistry...We will find an agent in you area that meet your needs

Step 4.

SEARCH FOR HOMES

Search MLS, local real estate magazines and newspaper

Sign up for daily email notification services with your EBA and stay on top of all new properties coming to market minute by minute.



'THE SHARMA GROUP'

STEPS TAKEN ONCE A HOME IS LOCATED:

Step 1.

CHECK OUT

neighborhoods, schools, crime rate, traffic, zoning, and work commutes.
Rely on your exclusive buyer's agent's expertise and in-company resources.

Step 2.

PREPARE THE OFFER AND NEGOTIATE

Have your exclusive buyer's agent prepare a property value study and ask the seller if there are any other offers and his motivation for selling, deadlines, etc.

Step 3.

CONDUCT THE HOME INSPECTIONS AND OTHER INSPECTIONS

Take advantage of the inspection contingencies in your offer and get thorough inspections to eliminate any surprises after you move in to your new home.

Step 4.

FINAL NEGOTIATIONS

Use the inspection report to re-negotiate, if necessary and sign the Purchase and Sale Agreement after review.

Sign the Purchase and Sale Agreement on the reassurance of your EBA.

Step 5.

WALK-THROUGH INSPECTION PRIOR TO CLOSING

Visit your new home before you sit down at the closing table to make sure everything is as you expect it to be.

Step 6.

CLOSING

Congratulations on a hassle free transaction!!

Your Exclusive Buyer's Agent can also help you [find the right home loan](#) for your needs.